

**Director – Northeastern IPM Center
Senior Extension Associate
Cornell Cooperative Extension
College of Agriculture and Life Sciences (CALIS)
Cornell University
Ithaca, New York**

The College of Agriculture and Life Sciences (CALIS) is a pioneer of purpose-driven science and Cornell University's second largest college. We work across disciplines to tackle the challenges of our time through world-renowned research, education and outreach. The questions we probe and the answers we seek focus on three overlapping concerns: natural and human systems; food, energy and environmental resources; and social, physical and economic well-being.

The Northeastern IPM Center fosters the development and adoption of integrated pest management, a science-based approach to dealing with pests - one that provides economic, environmental, and human health benefits. We engage with stakeholders in agricultural, urban, and rural settings who work with us to identify and address regional priorities, whether for research, education, or outreach.

The Director leads the Northeastern IPM Center to fulfill its mission of fostering integrated pest management in the region in ways that generate economic, environmental, and human health benefits. This professional works in partnership with stakeholders from agricultural, urban, and rural settings to help them identify and address priorities for research, education, and outreach in the northeastern U.S. (for details on the region and Center, see <http://www.northeastipm.org>). The position involves strategizing, managing and diversifying funding; networking and fostering teams; developing regional information; and co-managing the grants program.

The job duties include:

- Develop and follow a strategic plan for the Center that coheres with its mission and review it annually with staff and advisors.
- Develop and adhere to budgets, submit proposals, oversee the fulfilling of objectives.
- Diligently manage Center finances, reporting, and continuation proposals, and oversee all projects.
- Connect with scientists, Extension personnel, growers, activists, and others across the Northeast, not only to understand their needs and priorities, but to also help meet those needs through IPM programming and grants.
- Document and disseminate IPM success stories and other relevant IPM information through the IPM Insights quarterly newsletter.
- Define and develop reporting mechanisms for measurable outcomes; analyze and evaluate major program efforts.
- Ensure that the Center's IPM Partnership Grants Program (\$250,000) and other funding sources are managed effectively.
- Serve as a liaison to constituents.
- Participate in courses, workshops, seminars, and self-guided study to hone managerial and leadership skills.

This position is full-time and will be located in Ithaca, New York. This is a five-year appointment with possible extension depending on funding and performance.

The anticipated start date is September 15, 2018 or as negotiated.

Required Qualifications:

- Master of Science degree from an accredited institution in an IPM-related field with 8+ years of relevant experience in education, entomology, plant pathology, IPM, Cooperative Extension, or a closely related field
- Broad knowledge and experience in IPM and an ability to effectively interact and communicate orally-and in writing-with growers, consultants, faculty extension staff, government entities, and the public.
- Comfortable with electronic communication.
- Talent in leading and inspiring teams of staff and other ad hoc groups.
- Proven organizational and time-management skills.
- Strong leadership and teamwork skills.
- Knowledge of budgets, budgeting, finance, and fundraising.
- Broad management experience.
- Prior experience in project management, coordination, and evaluation.
- Knowledge of the philosophy and objectives of the Land Grant System and Cooperative Extension.
- Strong interpersonal skills with proven ability to work with diverse audiences in group and one-on-one settings, working effectively with advisory boards, committees, and funding partners.
- Effective written and oral communication skills.

Preferred Qualifications:

- PhD from an accredited institution in an IPM-related field with 6+ years of relevant experience in education, entomology, plant pathology, IPM, Cooperative Extension, or a closely related field.
- Familiarity with pest management issues in both the agricultural and urban sector.

To apply:

Please apply via Academic Jobs On-line <https://academicjobsonline.org/ajo/jobs/10133>

Qualified applications should submit a cover letter, résumé or curriculum vitae and the names of at least three individuals who can be contacted to provide letters of recommendation

The position will remain open until filled. Review of applications will begin on June 25, 2018.

For questions regarding the position, please contact Mike Hoffmann at mph3@cornell.edu.

**College of Agriculture and Life Sciences
Life. Changing.**

Cornell University is an innovative Ivy League university and a great place to work. Our inclusive community of scholars, students and staff impart an uncommon sense of larger purpose and contribute creative ideas to further the university's mission of teaching, discovery and engagement. Located in Ithaca, New York, Cornell's far-flung global presence includes the medical college's campuses on the Upper East Side of Manhattan and Doha, Qatar, as well as the new Cornell Tech campus to be built on Roosevelt Island in the heart of New York City. Diversity and Inclusion are a part of Cornell University's heritage. We are a recognized employer and educator valuing AA/EEO, Protected Veterans, and Individuals with Disabilities.